



# **Magnetic Expansion Control System Achieves Cost Savings Compared to Traditional Growing Rods over 5 Years : an Economic Analysis Model**

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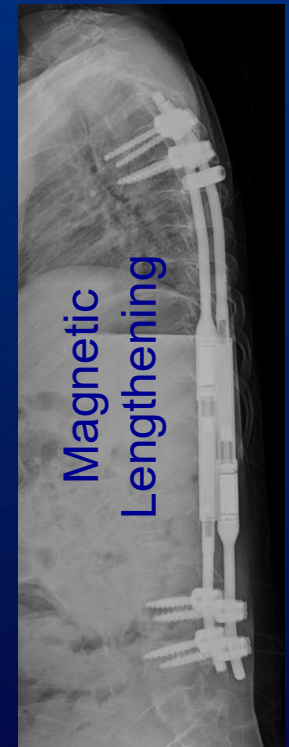
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(Ellipse)**

# Background: growing implant systems are mainstay Tx for early-onset scoliosis

- I. Traditional Growing Rods (**GR**): \$ 6.5K
  - A. spine growth with deformity control [1]
  - B. 2x per year lengthening surgeries
  - C. infection [2-4], stressful for children
- II. MAGEC® System (**MG**): \$ 36K
  - A. no need for lengthening surgeries [5]



## ***Motivation***

Direct cost of MG vs. GR is similar  
4 yr. after index surgery (French) <sup>[6]</sup>

**What about the direct costs in the US?**

## ***Hypothesis***

MG reaches cost neutrality with GR  
over a 5-year F/U after index surgery

# Method: Medical economic model

from payer's perspective

direct  
cost

service  
frequency

marginal cost forecast

GR vs. MG  
1<sup>st</sup> to 5<sup>th</sup> year

sensitivity analysis  
(variability of costs)

## Medical Service Events

1. Index surgery
2. Initial implants
3. Length. procedure
4. Infection management
5. Revision surgery

# Method: Direct cost estimation

literature  
&  
database

expert  
consultation

## Medical Service Events

1. Index surgery = \$45K
2. Implants = \$7K (GR) vs. **\$36K (MG)** (2 rods)
3. Lengthening = \$10K (GR) vs. **\$100 dollars (MG)**
4. Infection Mng. = \$41K
5. Revision surgery = \$45K (GR) vs. **\$60K (MG)**  
(+ replace 1 rod)



<sup>1</sup>National Inpatient Sample (NIS-HCUP), Kids' Inpatient Database (KID) 2012

<sup>2</sup>Expert Consultation (hospital & industry); <sup>3</sup>Emohare+ *Spine* 2014

# Method: Service frequency estimation

Annual frequency

literature

1. Index surgery = 1x over 5 years
2. Implants = 1x over 5 years
3. Lengthening = 2x every year
4. Infection Mng. = 2.2% (GR) vs. 2.8% (MG)
5. Revision surgery = 4.6% (GR) vs. 13.0% (MG)

GR

Kabirian+ 2014; Watanabe+ 2013; Schroerlucke+ 2012; Bess+ 2010; Akbarnia+ 2005,2008; McElroy+ 2011; Yang+ 2011; Sankar+ 2010; Thompson+ 2007

MG

Cheung+ 2014; Wang+ 2012; Akbarnia+ 2013; Dannawi+ 2013; Hickey+ 2013



# Cumulative cost forecast

## Example: GR Lengthening

direct cost

frequency

\$10K x 2 times per year = \$20K .... 1<sup>st</sup> year

\$20K x2 = \$40K .... 2<sup>nd</sup> year

x3 ..

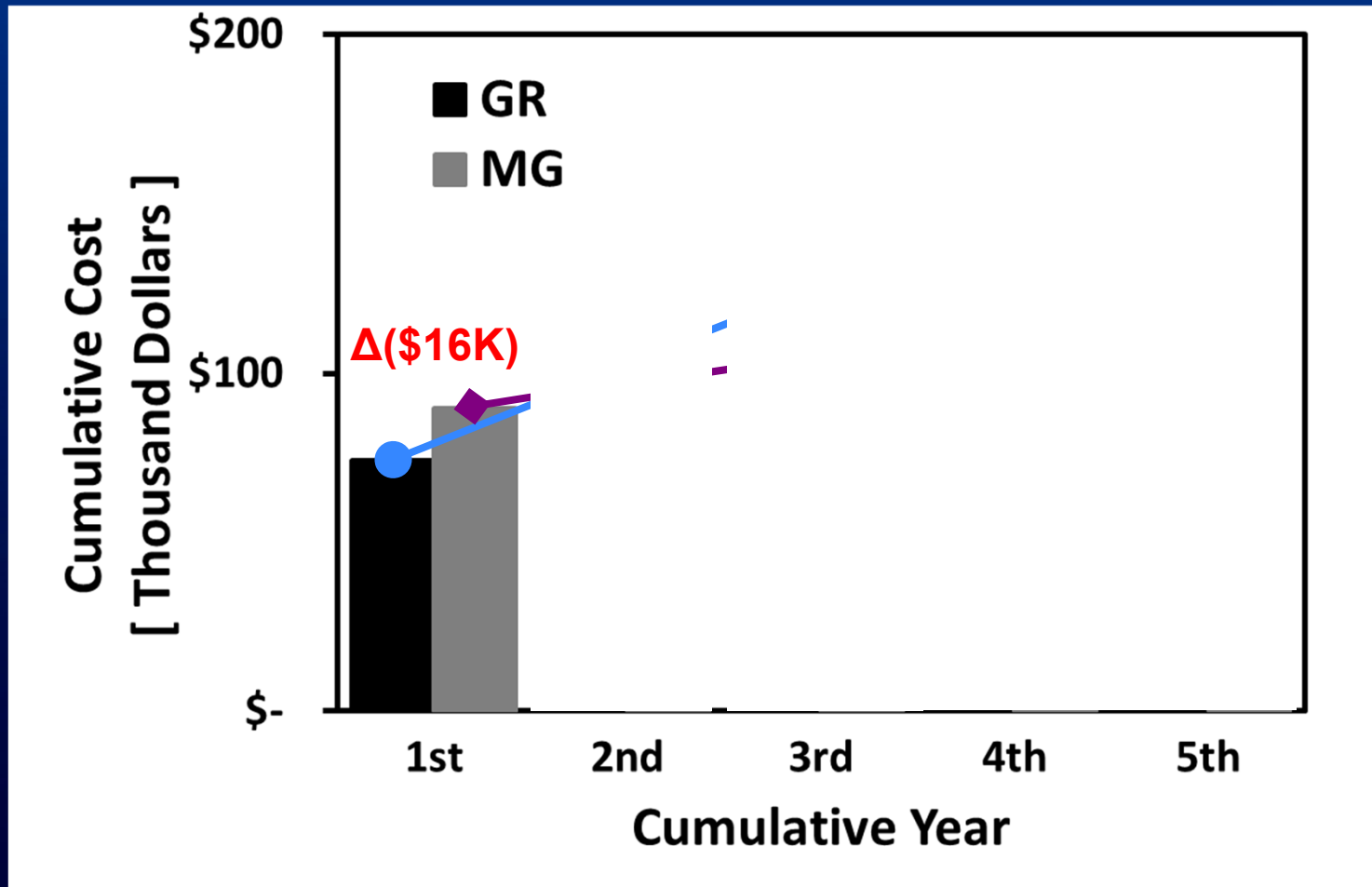
x4 ..

\$20K x5 = \$100K .... 5<sup>th</sup> year

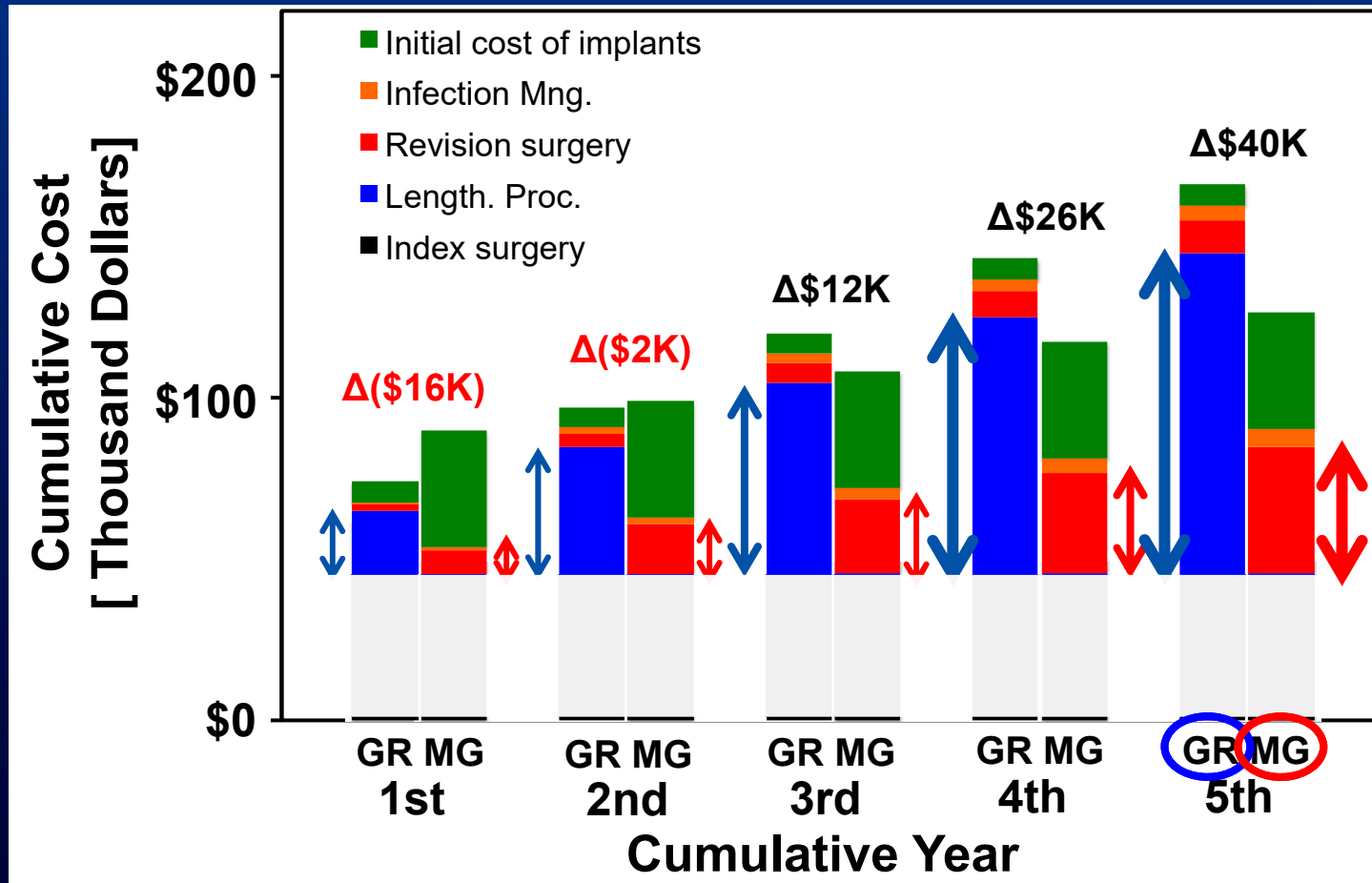
**sum up \$\$ of all 5 medical events = cumulative cost**



# Results: GR costs more than MG after 3<sup>rd</sup> year



# Cost growth: lengthening for GR, revision for MG



# 3-way sensitivity analysis

We predicted GR costs \$40K more than MG at 5<sup>th</sup> year

**Aim: to address the “swing” of costs**

**extreme case scenario**

the  
“swings”

\$(42K)

\$(3K)

\$(20K)

1. (MG) Infection management
2. (GR) Revision surgery
3. (GR) Lengthening

MG costs \$26K more than GR in extreme case



## Limitation of the present model

- Estimated costs & incidences of medical events
  - high variability among literature reports
  - lack of published data for certain costs
  - limited evidence on MG complications (small  $n$ , short FU)
- Thus, we did a sensitivity analysis to cover high – low range
- No Markov modeling
- Payer's perspective did not cover society costs
  - children's days missing school, parents day off, travels, etc.

## Discussion: MG can save costs after 3 yr FU

- MG spares the costs of lengthening surgeries
- Avoids stress of multiple surgeries on patients & family
- Institutions can take our results into consideration
- In certain scenarios MG can be more expensive

# Significance

US medical economic study providing new information of long-term direct cost of GR vs. MG on health care reimbursement policies & surgeon's decision making

# Thank you